# REGISTER FOR TAKE OFF

RETURN BY MAIL TO: 1300 DIAMOND SPRINGS ROAD, SUITE 400 | VIRGINIA BEACH, VA 23455, FAX TO: 757-558-8129 OR SCAN + EMAIL TO: INFO@SEVACALORG

OR REGISTER ONLINE AT WWW.CADAYVIRGINIA.COM

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A reservation made is a reservation paid. Written reservations and cancellations must be made by 10 am on March 16, 2018. Questions and Credit Cards? Please call the Chapter @ 757-558-8128, or contact us at adminasst@sevacai.org or www.sevacai.org



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GO FOR LAUNCH:

MARCH 24, 2018

7:30 AM - 3:30 PM VIRGINIA BEACH CONVENTION CENTER



FLIGHT SCHEDULE

**ORBIT 1** | 9:00 AM - 10:15 AM

## BOARDS ARE FROM MARS. DOCUMENTS ARE FROM VENUS

This class will address the importance of modernizing your documents to accomodate the impact of new laws and regulations. We will discuss the top three most common reasons to amend your documents, including rental caps.

#### CHANGE IN MISSION CONTROL

Learn how to ease transitions before, during and after developer control, as well as the benefits of transition committees and advisory teams.

## **COLLECTING YOUR STARBUCKS**

A basic course in the collection process and resolutions. You will receive an overview of paper work needed to get accounts to collections, and learn your rights for suspending privilege and services.

#### SPARKS! A SHOWCASE OF TALKS

Join us for Sparks! A showcase of talks that might be bold, possibly brash, maybe even brilliant, but never boring! It's the learning format that's fast, fun and focused! Topics coming soon.

#### BLAST OFF TO SUCCESS: LEADERS HELPING LEADERS

Network, share ideas and ask questions in the facilitated roundtable discussions where leaders are helping leaders build better communities. Join one of these group discussions on a variety of topics.

# **ORBIT 2** | 11:15 AM - 12:30 PM

## DON'T MAKE YOUR REP A UFO!

Learn from the experts. How to provide the most accurate information, in order to receive the best possible proposals.

#### FACING ARMAGGEDON

An intermediate course on what to do when disaster strikes. How and when to deal with the media, and the most effective ways to work with your emergency response teams. You don't want to miss a thing.

#### CALLING CAPTAIN KIRK

Get in on the fun with two skits demonstrating when your assoctiation should call in a professional, followed by an open panel discussion on best practices regarding accounting, insurance and law. Your association manager is not necessarily the expert!

#### **ALIENS ON EARTH**

Join us for Part 1 of our mock due process hearings. Get a front row seat when non-complying owners are called to hearing. Witness a panel enforcing covenants and following due process procedures.

# BLAST OFF TO SUCCESS: LEADERS HELPING LEADERS

Network, share ideas and ask questions in the facilitated roundtable discussions where leaders are helping leaders build better communities. Join one of these group discussions on a variety of topics.

# **ORBIT 3** | 2:15 PM - 3:30 PM

#### **COVERING URANUS**

An intermediate course on protecting your community. Learn how to deal with discrimination claims, explore common reasons why associations get sued, and gain a clear understanding of liability issues and workmans compensation.

#### THE INTERGALACTIC COUNCIL

Best practices for your associations board and annual meetings. We will cover all the basics: meeting notifications, minutes, and quorum requirements. A great class for new board members!

### WHO OWNS THE MOON?

An intermediate course defining the responsibilities of ownership. Learn how to interpret unit vs. common elements vs. limited common elements, and leave with a clear undertstanding of the definitions in your documents.

#### ALIEN RESURECTION

A mock trial; going beyond the due process hearing. Come see what you can expect in court, what not to wear and say, and the rules of the trial. You be the jury!

REGISTER FOUR PEOPLE FROM THE SAME ASSOCIATION, + THE FIFTH ONE IS FREE!

Counts towards 8 hours of continuing education for CAI's CMCA® and AMS® Manager designations.

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	FLASHDRIVE	BINDE
MEMBERS:	\$55	\$65
NON-MEMBERS:	\$85	\$95

	WITH FLASHDRIVE	WITH BINDER
MEMBERS:	N/A	\$90
NON-MEMBERS:	N/A	\$120



CA DAY 2018 TRADE SHOW + EDUCATION EXPO IS PROUDLY PRESENTED BY MCKOWN PRESSURE WASH & PAINTING. VISIT THEM AND MANY OTHER SPONSORS + BUSINESS PARTNERS IN THE EXHIBIT HALL!